



## Distributor & Rep Members Registered for the 2021 Fall Convention

November 2 through 4, 2021 • Omni Oklahoma City hotel

As of October 27, 2021 - 11:17 AM

### **ACI Distributors, Inc.**

– Distributor based in St. Charles, MO –

Web: [www.acidist.com](http://www.acidist.com)

Brad Stout, President

Mark Jansen, Vice President

### **Adair Sales & Marketing Co., Inc.**

– Rep based in Swift Current, SK Canada –

Web: [www.adairreps.com](http://www.adairreps.com)

Shannon Soparlo, Vice President

Jayce Soparlo, Sales Manager

### **Beaver Valley Supply Co., Inc.**

– Distributor based in Atwood, KS –

Web: [www.beavervalleysupply.com](http://www.beavervalleysupply.com)

Mike Chvatal

Mitch Chvatal, Sales Manager

Dave Howland

Victor Hood, Salesman

### **Becknell Wholesale Co.**

– Distributor based in Lubbock, TX –

Web: [www.becknell.com](http://www.becknell.com)

Ron Chandler, Partner

Matt Speer, Buyer

Donald Walker, Partner

### **BELCO Resources Equipment Division**

– Distributor based in Rocky Mount, NC –

Web: [www.BR-Equipment.com](http://www.BR-Equipment.com)

William Scott, President

Natalie Barfield, Operations Manager

### **Chapman Marketing**

– Rep based in Milledgeville, GA –

Henry Chapman, Owner

William Chapman, Owner

### **John Day Company**

– Distributor based in Omaha, NE –

Web: [www.johnday.com](http://www.johnday.com)

Kent Zimmerman, VP, Ag Sales Manager

### **DFK Equipment Sales Inc.**

– Distributor & Rep based in St. Marys, ON Canada –

Web: [www.dfkequipment.com](http://www.dfkequipment.com)

Wayne Barber, President

Jeff Barber, Territory Manager

### **Doran Distribution Services, Inc.**

– Rep based in Mount Horeb, WI –

Web: [www.dorandistribution.com](http://www.dorandistribution.com)

Robert Doran, President

### **Edney Distributing Co., Inc.**

– Distributor based in Lakeville, MN –

Web: [www.edneyco.com](http://www.edneyco.com)

Doug Edney, C.E.O.

Jennifer Edney, President

Nick Jensen, Sales & Marketing Director

Neal Kurth, Sr. Pricing Analyst

### **Edney Distributing Co., Inc.**

– Distributor based in Fargo, ND –

Web: [www.edneyco.com](http://www.edneyco.com)

Josh Thomas, Fargo Operations Manager



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### General Implement Distributors

– Distributor based in Salt Lake City, UT –

Web: [www.generalimp.com](http://www.generalimp.com)  
Mark Tibbitts, President  
Dave Gull, Vice President  
Kayden Bell, Arnold Machinery President

### General Implement Distributors

– Distributor based in Portland, OR –

Web: [www.generalimp.com](http://www.generalimp.com)  
Ryan Nielson, Branch Manager

### General Implement Distributors

– Distributor based in Jamestown, ND –

Web: [www.generalimp.com](http://www.generalimp.com)  
Kent Madcke, Branch Manager

### General Implement Distributors

– Distributor based in Hewitt, TX –

Web: [www.generalimp.com](http://www.generalimp.com)  
Chris Carter, Branch Manager

### Hayward Ag & Construction

– Distributor based in Columbus, OH –

Web: [www.haydist.com](http://www.haydist.com)  
Matt Budde, CEO  
Arin Monroe, President  
Adam Scott, Division Manager  
Adam Crozier, Sales Manager

### Hood & Company, Inc.

– Rep based in Springfield, MO –

Web: [www.hoodco.com](http://www.hoodco.com)  
Steve Hood, Owner  
Josh Metsker, CPMR, Sales

### Implement Sales, LLC

– Distributor based in Stone Mountain, GA –

Web: [www.implementsalesga.com](http://www.implementsalesga.com)  
Kris Yancey, President  
Cole Yancey

### Kimball Sales

– Rep based in Lake St. Louis, MO –

Web: [www.kimballsales.com](http://www.kimballsales.com)  
Marcus Kimball, President

### LAW Sales LLC

– Rep based in Andale, KS –

Lance Waltner, President

### Lone Star Sales and Marketing

– Rep based in Sulphur Springs, TX –

Walter McIntyre  
Chance Massey

### Lovett & Tharpe, Inc.

– Distributor based in Dublin, GA –

Web: [www.tractortools.com](http://www.tractortools.com)  
Josef Powell, President

### Midland Implement Company, Inc.

– Distributor based in Billings, MT –

Web: [www.midlandimplement.com](http://www.midlandimplement.com)  
Guy Raidiger, Sales Manager

### N. W. AG & Industrial Agents, Inc.

– Rep based in Damascus, OR –

Dana Fuller, Owner



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– Distributor & Rep based in Wichita, KS –

Web: [www.pricebroseq.com](http://www.pricebroseq.com)  
Dick Price, CEO  
Trey Price, President

### **Rankin Equipment Co.**

– Distributor & Rep based in Yakima, WA –

Web: [www.rankinequipment.com](http://www.rankinequipment.com)  
Jason Bright, Sales Manager

### **RM Equipment, LLC**

– Rep based in Slater, IA –

Web: [www.rmequipment.com](http://www.rmequipment.com)  
Ries Morrissey, President  
Sean Morrissey, Vice President  
Nathan Franksain, Sales Rep

### **Schrader Equipment Sales**

– Rep based in Spokane, WA –

Paul Schrader, Owner

### **Gaston Sealey Co., Inc.**

– Distributor based in Fairmont, NC –

G. Fitzhugh Sealey, President

### **Short Line Sales**

### **Short Line Implement**

– Distributor & Rep based in Memphis, TN –

Web: [www.shortlinesales.com](http://www.shortlinesales.com)  
Bobby Hadskey, President  
Jerry Nettles

### **Southwest Distributing Co., Inc.**

– Distributor based in Clinton, OK –

Web: [www.swdistributing.com](http://www.swdistributing.com)  
L. R. Sights, President  
Kevin Wolters, VP  
Justin Richardson, Sales Manager

### **Superior Implement & Supply Co.**

– Distributor based in Greenville, OH –

Web: [www.sisco-inc.com](http://www.sisco-inc.com)  
Josh Overholser, President  
Andy Byram, Vice President  
Gail Overholser, Secretary/Treasurer

### **Thorne Sales Company**

– Rep based in Nashville, TN –

Web: [www.thornesales.com](http://www.thornesales.com)  
Daniel Thorne, Principal

### **Traeder Enterprises, Inc.**

– Rep based in Hillsboro, WI –

Web: [www.traeder.com](http://www.traeder.com)  
Tim Traeder, President  
Ted Traeder, Vice President  
Brady Traeder, Operations Manager

### **White's Inc.**

– Distributor based in Houston, TX –

Web: [www.whitesinc.com](http://www.whitesinc.com)  
Michael Strode, Executive Vice President  
& CFO

### **J. S. Woodhouse Company, Inc.**

– Distributor based in West Springfield, MA –

Web: [www.JSWoodhouse.com](http://www.JSWoodhouse.com)  
Charlie Reilly, General Manager



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